

<p>SANHUA AWECO is</p> <ul style="list-style-type: none"> <li>• Part of Sanhua Group a successful global player with more than 12000 employees</li> <li>• Innovation partner and system supplier for his customers</li> </ul>	<p>We develop and produce sub-systems and components for home appliances and expand into Automotive plastic parts. Our customers are well-known global manufacturers and we serve them worldwide. Now we need you to expand our customer base in automotive. To strengthen our team we are looking for a dedicated and ambitious</p>
	<p><b>Key Account Manager Automotive (m/f)</b></p>
<p><b>Your profile:</b></p> <ul style="list-style-type: none"> <li>• Degree as an engineer with technical and / or business management background or comparable education with technical and commercial knowledge</li> <li>• Min. 2-3 years of professional experience in the automotive industry</li> <li>• independent, structured and results-oriented</li> <li>• Good communication and interpersonal skills skills to continue and enhance the winning spirit for the automotive team</li> <li>• Excellent presentation skills and ability to negotiate on all hierarchical levels</li> <li>• Understands customer needs and behavior and can translate them into added value processes and activities</li> <li>• Assertiveness as well as analytical thinking</li> <li>• Experience in implementing TS processes are an advantage</li> <li>• Fluent Business English is a must - German and/or Polish language skills are an advantage</li> <li>• Flexibility to travel</li> </ul>	<p><b>Your tasks:</b></p> <ul style="list-style-type: none"> <li>• Accelerate the growth of our business area for Automotive in Tychy (Poland)</li> <li>• Secure customer satisfaction in close cooperation with all departments and functions</li> <li>• Turnover and Profitability responsibility for the business segment</li> <li>• Screening, evaluation and development of new customers segments</li> <li>• Contract and price negotiations</li> <li>• close cooperation with the technical project manager and joint responsibility to secure TS processes are followed and constantly improved</li> <li>• Propose the further development of the sales strategy and respective target planning</li> </ul> <p>Are you interested? Then we are looking forward to your detailed application documents with your salary requirements and the earliest possible starting date</p> <p><b>SANHUA AWECO APPLIANCE SYSTEMS GmbH</b>  HR department, Marion Rackette, Tel. +49 (0)7528/20-195  Hüttenseestr. 40, D-88099 Neukirch, e-mail: <a href="mailto:marion.rackette@sanhua-aweco.com">marion.rackette@sanhua-aweco.com</a>  <a href="http://www.sanhua-aweco.de">www.sanhua-aweco.de</a></p>

